

First-Class Mail—Commercial

First-Class Mail

COMMERCIAL LETTERS & CARDS

| Weight Not Over (ounces) | Automation ¹ | | | | Machinable | Nonmachinable |
|--------------------------|-------------------------|---------|---------|------------|-------------------------------------|--|
| | 5-Digit | 3-Digit | AADC | Mixed AADC | Presorted ² (B3, B9, D5) | (Broken out separately on Postage Statement) |
| 1 | \$0.376 | \$0.399 | \$0.399 | \$0.419 | \$0.452 | \$0.662 |
| 2 | 0.376 | 0.399 | 0.399 | 0.419 | 0.452 | 0.662 |
| 3 | 0.626 | 0.649 | 0.649 | 0.669 | 0.702 | 0.912 |
| 3.5 | 0.751 | 0.774 | 0.774 | 0.794 | 0.827 ³ | 1.037 |
| Postcard ⁴ | 0.250 | 0.263 | 0.263 | 0.272 | 0.283 | - |

1. Subtract \$0.003 for each automation letter/card that complies with the Full-Service Intelligent Mail option requirements.
2. Letters that meet one or more of the nonmachinable characteristics in DMM 201.2.1 are subject to the nonmachinable prices.
3. The maximum weight for machinable letter preparation is 3.3 ounces.
4. The card price applies to each single or double postcard when originally mailed; reply half of double postcard-sized mailpiece must be designed for reply mail purposes only.

Residual Single-Piece Letters

| Weight Not Over (Ounces) | (B5 or B7) | Cross reference to PS Form 3600-FCM |
|--------------------------|------------|-------------------------------------|
| 1 | \$0.480 | B5 |
| 2 | 0.480 | B5 |
| 3 | 0.885 | B7 |
| 3.5 | 1.095 | B7 |

Single Piece— Letter Prices

| Weight Not Over (Ounces) | | Cross reference to PS Form 3600-FCM | Pieces from STD Mail | |
|--------------------------|---------|-------------------------------------|--------------------------|--------------|
| | | | Weight Not Over (Ounces) | (B8 and B11) |
| 1 | \$0.465 | B4, B7, B10, B17, D6, D13 | 1 | \$0.47 |
| 2 | 0.675 | B6, B7, B10, B18, D6 | 2 | 0.68 |
| 3 | 0.885 | B7, B10, B18, D6 | 3 | 0.89 |
| 3.5 | 1.095 | B7, B10, B18, D6 | 3.5 | 1.10 |

*B12 Should be completed each time there are prices claimed in line B9. Nonmachinable Surcharge \$0.210 (B12)

**B13 Should be completed each time there are prices claimed in lines B10 or B11. Nonmachinable Surcharge \$0.210 (B13)

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ALTERNATE POSTAGE LETTERS AND POSTCARDS¹

| Maximum Weight (ounces) | Upfront Postage Payment ² (\$) | Alternate Postage Letters (\$) | Alternate Postage Postcards (\$) |
|-------------------------|---|--------------------------------|----------------------------------|
| 1 | Below 21% | \$0.57 | \$0.42 |
| | 21 - 50% | 0.55 | 0.40 |
| | Over 50% | 0.54 | 0.39 |

1. To qualify for Alternate Postage, customers must meet and comply with all eligibility requirements of the program.
2. To qualify for Alternate Postage, companies pay an agreed upon portion of the required postage at the time they print or distribute pre-approved mailpieces containing an Intelligent Mail barcode (IMb). The remainder of the postage is subsequently collected when a pre-approved mailpiece is placed in the mailstream and scanned during processing.